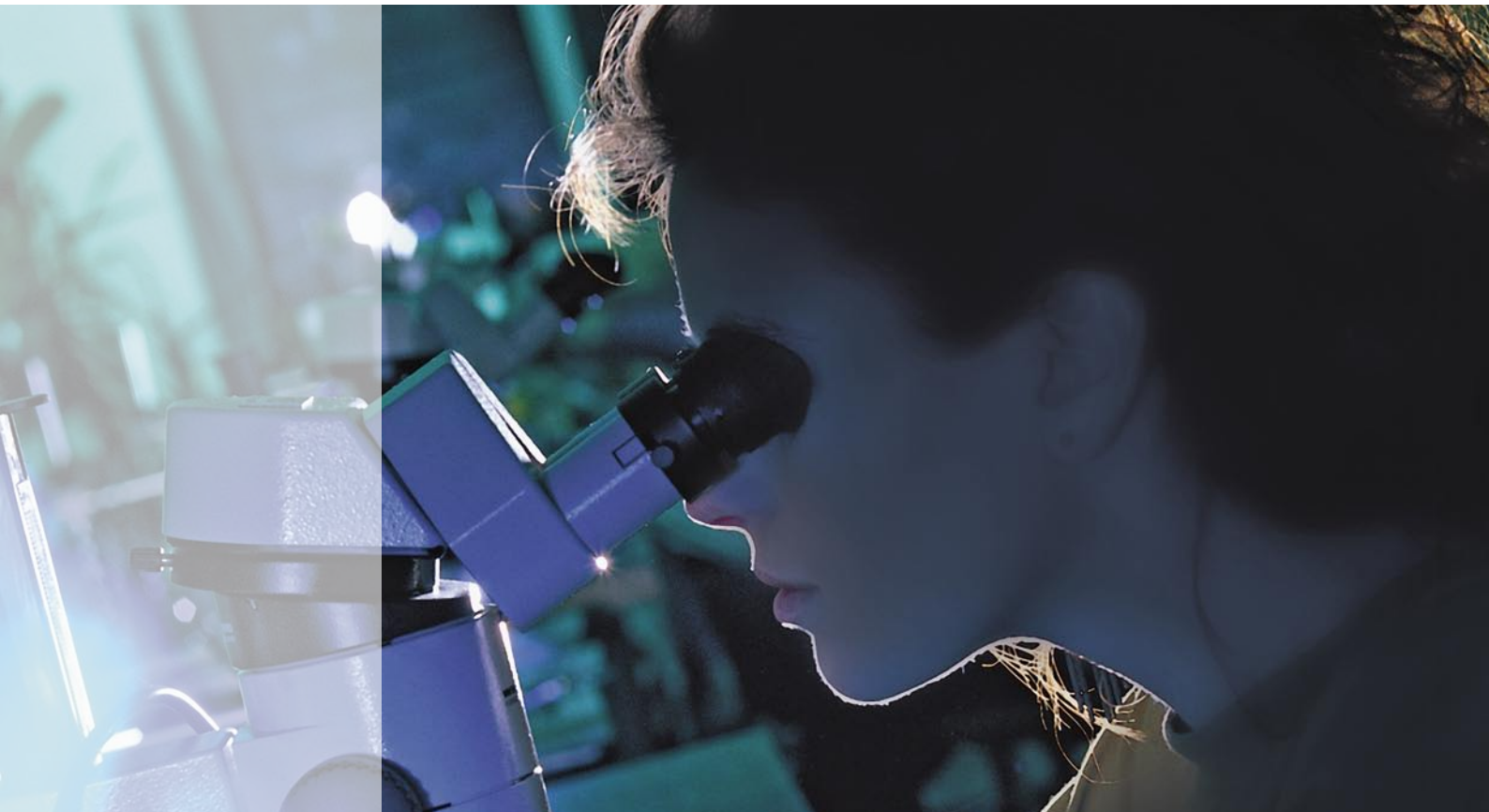


# Jos. Hansen & Soehne

Supplier of Equipment for Research, Education and Health



**AMIAANTIT TRADING**

# AMIAANTIT – Group of Companies



**The Amiantit Group is an internationally operating organisation with a track record of growth-oriented success. Its mission is to provide customers throughout the world with pipe solutions for water, sewage, gas, oil and industrial applications as well as with trading goods. The services offered also include pipe technologies and water management services of superior quality and value.**

The company has a convincing history of long-term growth and profitability and a competitive position, thanks to the experience and commitment of its staff and



its performance. Therefore they are looking forward with confidence to achieving their vision of global leadership. Faced with the challenges of globalisation, Amiantit has dramatically expanded its international presence in recent years.

A multicultural management team with a shared vision guarantees an extensive product range and customers are serviced by many local sales organisations worldwide.

# Jos. Hansen & Soehne

**As part of its international expansion strategy, Amiantit has acquired the majority shares of Jos. Hansen & Soehne GmbH, a well known and experienced German based supply and engineering company with subsidiaries in Africa.**

Jos. Hansen's current delivery programme concentrates on areas which are particularly important for the development of economic and social infrastructure such as water, agriculture, industry, research, education and health. Jos. Hansen focuses on sophisticated goods for importing to Africa such as machine tools, water pumps, pharmaceutical products, mining products, laboratories and equipment. The need for potable water in Africa inspired Jos. Hansen to develop engineering expertise and to work as a main contractor to carry out water supply and sewage projects for capital cities. Within the last 35 years, more than 100 projects have been completed successfully. Overall,



Jos. Hansen has structured its business in 6 different divisions:

- Machinery and Industrial Equipment
- Geodetic Instruments and Broadcast Systems
- Equipment for Research, Education and Health
- Pumps, Valves and Pipes
- Energy Industry Solutions
- Water Engineering

Jos. Hansen, with its dedicated and well-qualified staff, provides its clients with a professional service that covers almost every need. An extensive network of local companies in Africa intensifies acquisition and guarantees customers after-sales service and spare parts. It also guarantees a reliable and fast supply of all products to their clients.

# Research and Testing



**Jos. Hansen is specialised in furnishing laboratories for research and testing. Over many years Jos. Hansen has consequently expanded its product range in the laboratory division, providing its customers – mainly universities, research institutes and quality control departments in industry, agriculture, food processing, environmental protection and health care – with individual solutions for their requirements.**

Hansen has the qualified personal to realise every project – from planning the laboratory, selecting the most adequate products to ordering, installation and training.

World-wide purchasing and optimised logistics makes it possible to execute orders smoothly and lower the involved costs for the customer.



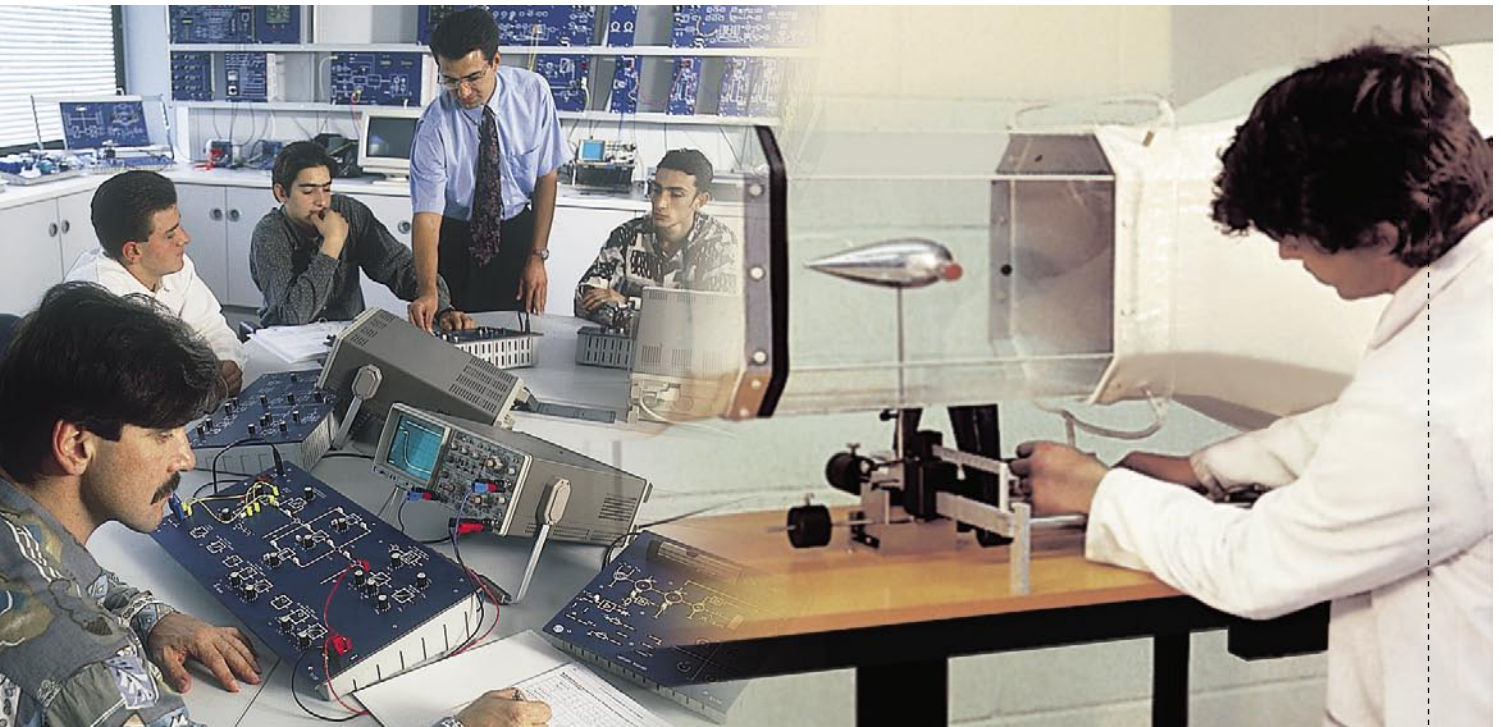
The product range comprises

- apparatus and instruments for Life Science, Microbiology and Biochemistry
- instruments for the Dairy Industry, Food Safety and Seed Production
- pilot plants for Industrial Processing and Research in the food production
- online instrumentation and field equipment for Water Analysis
- apparatus for Physical and Chemical Analysis

In close co-operation with leading manufacturers Jos. Hansen offers innovative products with the highest quality available to the market – from equipment to furnish a central laboratory of a standards institution to field test equipment for small up-country laboratories. Whether the laboratory project is big or small, Jos.

These topics cover traditional laboratory products as well as high-tech equipment. Moreover devices for sample preparation, filtration, weighing and controlling including respective glassware, disposables, reagents and laboratory furniture can be supplied as well. With this manifold delivery and service programme, Jos. Hansen is able to attend to customers requirements, fulfil special wishes and meet the demand of the modern laboratory.

# Education



**In a constantly developing industrial world where technology is changing at a rapid pace it is the objective of Jos. Hansen to provide students and technicians with the skills necessary to perform their present and future jobs.**

This goal can only be realized by placing a major emphasis on practical training supported by a comprehensive spectrum of services customized to the needs and the educational environment.

The clients are universities and polytechnics, vocational training institutes, technical colleges, industrial, military and civil aviation training centres, ministries of education, health and agriculture, primary and secondary schools.

Jos. Hansen takes special interest in assisting not only with the selection of suitable training schemes and systems but in supporting all phases of educational projects, such as the:

- identification of objectives
- curriculum development
- specification of equipment
- laboratory and workshop design
- supply of equipment and software
- installation and commissioning
- after sales service and maintenance programmes

Jos. Hansen supplies equipment and installs complete laboratories for studies in:

- Air-conditioning
- Automation
- Automotive Technology
- Chemical Engineering
- Civil Engineering
- Computer-Aided Learning
- Control and Instrumentation
- Electricity, Electronics and Electro Machines
- Fluid Mechanics
- Food Technology
- Heat Transfer
- Hydraulics and Hydrology
- Irrigation
- Language and Multimedia
- Mechanical Engineering
- Mechatronics
- Power Systems
- Process Control
- Refrigeration
- Robotics and CNC Technology
- Sciences (Biology, Chemistry and Physics)
- Solar Energy
- Steam Engineering
- Survey Engineering
- Telecommunications
- Test and Measurement
- Theory of Machines
- Thermodynamics
- Transmission Lines
- Tribology

# Health



Successful diagnostic and treatment of various illnesses requires more and more that hospitals, practices and healthcare centres are soundly equipped. This applies not only to the technical standard of machinery but also to the quality of consumables.

The goal is to provide high quality, affordable products from leading manufacturers from Europe, USA and Asia.

Due to the close collaboration with internationally renowned manufacturers Jos. Hansen is able to incorporate the following category groups into its product range:

- Cleaning and Disinfection Management
- Intensive Care
- Diagnostics and Analysis
- Electro Medical Treatment Systems
- Facilities and Furniture
- Implants and Devices
- Medical and Surgical Disposables
- Medical Clothing
- Medical Imaging and Diagnostics
- Patient Monitoring
- Surgical and Electrosurgical Equipment
- Wound Care and Dressing



