

Jos. Hansen & Soehne

Machinery & Industrial Equipment



AMIAANTIT TRADING

AMIAANTIT – Group of Companies



The Amiantit Group is an internationally operating organisation with a track record of growth-oriented success. Its mission is to provide customers throughout the world with pipe solutions for water, sewage, gas, oil and industrial applications as well as with trading goods. The services offered also include pipe technologies and water management services of superior quality and value.

The company has a convincing history of long-term growth and profitability and a competitive position, thanks to the experience and commitment of its staff and



its performance. Therefore they are looking forward with confidence to achieving their vision of global leadership. Faced with the challenges of globalisation, Amiantit has dramatically expanded its international presence in recent years.

A multicultural management team with a shared vision guarantees an extensive product range and customers are serviced by many local sales organisations worldwide.

Jos. Hansen & Soehne

As part of its international expansion strategy, Amiantit has acquired the majority shares of Jos. Hansen & Soehne GmbH, a well known and experienced German based supply and engineering company with subsidiaries in Africa.

Jos. Hansen's current delivery programme concentrates on areas which are particularly important for the development of economic and social infrastructure such as water, agriculture, industry, research, education and health. Jos. Hansen focuses on sophisticated goods for importing to Africa such as machine tools, water pumps, pharmaceutical products, mining products, laboratories and equipment. The need for potable water in Africa inspired Jos. Hansen to develop engineering expertise and to work as a main contractor to carry out water supply and sewage projects for capital cities. Within the last 35 years, more than 100 projects have been completed successfully. Overall,



Jos. Hansen has structured its business in 6 different divisions:

- Machinery and Industrial Equipment
- Geodetic Instruments and Broadcast Systems
- Equipment for Research, Education and Health
- Pumps, Valves and Pipes
- Energy Industry Solutions
- Water Engineering

Jos. Hansen, with its dedicated and well-qualified staff, provides its clients with a professional service that covers almost every need. An extensive network of local companies in Africa intensifies acquisition and guarantees customers after-sales service and spare parts. It also guarantees a reliable and fast supply of all products to their clients.

Machinery & Industrial Equipment

The machinery and industrial equipment department of Jos. Hansen & Soehne supplies, installs, and commissions machinery in many fields and at very competitive prices. The products supplied range from construction and road maintenance equipment, agricultural equipment and special purpose vehicles to industrial machinery and workshop equipment.

The product range includes in detail:

Construction and road maintenance

- Motor graders
- Wheel loaders
- Excavators
- Bulldozers
- Road rollers
- Compaction machines
- Road marking machines

Agricultural

- Tractors and combine harvesters
- Rice mills
- Seed cleaning machines
- Trailers
- Water tankers
- Ploughs
- Harrows
- Seeders
- Planters



Industrial

- Brewery equipment
- Printing machines
- Galvanizing plants
- Textile machinery
- Mechanical workshop machines
- Woodworking machines



Special Purpose vehicles

- Fire fighting vehicles
- Mobile workshops
- Mobile cranes
- Harbour tractors
- Reach stackers
- Forklifts
- Trailers
- Vehicle workshop equipment and machinery



Customer satisfaction is guaranteed. All machinery and equipment supplied is "state of the art" and meets internationally recognised industrial standards. Moreover, the department works solely with internationally renowned manufacturers. This guarantees quality, reliability and reasonable delivery times. It also ensures that the individual demands of the clients, as well as specific geographical and environmental requirements are taken into consideration.

A local sales and distribution network in many African countries guarantees quality, reliability, professional after sales service and long-term access to spare parts. For more than 90 years, clients around the world have acknowledged our efficiency and experience in the supply, installation and commissioning of equipment. The department also provides extensive training to client's staff for the machinery supplied. This ensures the proper transfer of know-how and that the staff are well prepared for the operation and maintenance of the equipment supplied.



