

# Jos. Hansen & Soehne

Pumps, Valves and Pipes



**AMIA**TIT TRADING

# AMIAANTIT – Group of Companies



**The Amiantit Group is an internationally operating organisation with a track record of growth-oriented success. Its mission is to provide customers throughout the world with pipe solutions for water, sewage, gas, oil and industrial applications as well as with trading goods. The services offered also include pipe technologies and water management services of superior quality and value.**

The company has a convincing history of long-term growth and profitability and a competitive position, thanks to the experience and commitment of its staff and



its performance. Therefore they are looking forward with confidence to achieving their vision of global leadership. Faced with the challenges of globalisation, Amiantit has dramatically expanded its international presence in recent years.

A multicultural management team with a shared vision guarantees an extensive product range and customers are serviced by many local sales organisations worldwide.

# Jos. Hansen & Soehne

**As part of its international expansion strategy, Amiantit has acquired the majority shares of Jos. Hansen & Soehne GmbH, a well known and experienced German based supply and engineering company with subsidiaries in Africa.**

Jos. Hansen's current delivery programme concentrates on areas which are particularly important for the development of economic and social infrastructure such as water, agriculture, industry, research, education and health. Jos. Hansen focuses on sophisticated goods for importing to Africa such as machine tools, water pumps, pharmaceutical products, mining products, laboratories and equipment. The need for potable water in Africa inspired Jos. Hansen to develop engineering expertise and to work as a main contractor to carry out water supply and sewage projects for capital cities. Within the last 35 years, more than 100 projects have been completed successfully. Overall,



Jos. Hansen has structured its business in 6 different divisions:

- Machinery and Industrial Equipment
- Geodetic Instruments and Broadcast Systems
- Equipment for Research, Education and Health
- Pumps, Valves and Pipes
- Energy Industry Solutions
- Water Engineering

Jos. Hansen, with its dedicated and well-qualified staff, provides its clients with a professional service that covers almost every need. An extensive network of local companies in Africa intensifies acquisition and guarantees customers after-sales service and spare parts. It also guarantees a reliable and fast supply of all products to their clients.

# Pumps, Valves and Pipes



The Pumps, Valves and Pipes Department is focused on the sale of fluid transport equipment for many applications. The extensive product range includes products for:

- water extraction
- water/wastewater treatment
- water/wastewater transport
- pumps for industrial applications

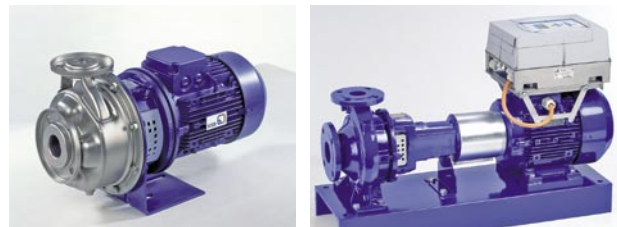


Jos. Hansen services applications in many industries all over Africa. The experienced personnel, located in many entities and African countries, give professional advice to clients, customers and prospects on the whole continent. Among them are well known and respected companies and organisations from:

- Mining
- Water utilities
- National and local government
- Industrial and civil engineering
- Pharmaceuticals
- Manufacturing
- Food, beverage and brewing
- Agriculture & horticulture
- Petrochemicals
- Pulp and paper



The nature of business makes it necessary to supply an extensive array of products. Among other things, the main product range includes:



- pumps with a capacity up to 65,000 m<sup>3</sup>/h
- Gate valves, globe valves, automated valves, 2-way ball valves, butterfly valves, multiport valves or plug valves in sizes up to DN 2,500 and pressures up to PN 64
- Fittings, such as reducers, t-pieces, wyes, bends or flanges in diameters up to DN 2,500
- pipe systems of different materials such as GRP, PVC, mPVC, HDPE or ductile iron in nominal diameters up to 4,000 mm
- High tension systems up to 20 kV
- Low voltage plants up to 6000 Amp
- Switchboards and complete systems, from design to delivery
- Different types of indoor and outdoor diesel generating sets with power ratings from 25 kVA up to 2,000 kVA

To supply the best products, information, training and service, the Pumps, Valves and Pipes Department works together very closely with world renowned companies, such as KSB, a well known manufacturer of a wide range of pumps for all kind of applications, or with Amiantit, the world's biggest producer of GRP pipe systems. To guarantee customer satisfaction, many of the affiliated companies in Africa have workshop facilities and keep stocks of the most common pump types.

